



**THE 11<sup>th</sup> ANNUAL M&A ADVISOR AWARDS WINNERS ARE AS FOLLOWS:**

**I. M&A DEAL OF THE YEAR**

**M&A Deal of the Year (Over \$2.5 Billion)**

**Winner**

\$8.1 Billion Merger of Burger King and Justice Holdings Ltd.

Greenberg Traurig LLP  
Tegris Advisors, LLC  
Barclays Capital  
Burger King  
Justice Holdings Ltd.  
Price WaterHouse Coopers LLP  
Sullivan and Cromwell LLP

**M&A Deal of the Year (Over \$1 Billion to \$2.5 Billion)**

**Winner**

Sale of the Los Angeles Dodgers to Guggenheim Baseball Management LLC

Foley & Lardner  
The Blackstone Group  
Blackstone Advisory Partners  
Dewey & LeBoeuf  
Ernst & Young  
Guggenheim Baseball Management  
Guggenheim Securities LLC  
Kekst and Company  
LA Partners LLC  
Los Angeles Dodgers  
Morgan Lewis  
Morrison & Foerster LLP  
SmartRoom  
Sullivan & Cromwell

**M&A Deal of the Year (Between \$500mm and \$1 Billion)**

**Winner**

Acquisition of 1-800 CONTACTS by WellPoint

Sonenshine Partners LLC  
1-800 CONTACTS  
Credit Suisse  
Linklaters LLP  
Merrill Datasite  
Ropes & Gray LLP  
WellPoint Inc.

**M&A Deal of the Year (Between \$250mm and \$500mm)**

## **Winner**

Acquisition of Oliver Products Company by Berwind Corporation

Mesirow Financial  
Berwind Corporation  
CISCO Systems, Inc.  
CliftonLarsonAllen  
Dechert LLP  
Ernst & Young  
Intralinks  
Jeffries & Company  
Mason Wells  
Oliver Products Company  
Quarles & Brady LLP

## **M&A Deal of the Year (Between \$100mm and \$250mm)**

### **Winner**

Acquisition of MarketTools by TPG Growth and SurveyMonkey

Bridge Street Advisors  
Deloitte  
DLA Piper  
Ernst & Young  
MarketTools  
Ropes & Gray  
SurveyMonkey  
TPG Growth  
PwC  
Wilson Sonsini

## **M&A Deal of the Year (Between \$50mm and \$100mm)**

### **Winner**

Acquisition of GenturaDx, Inc. by Luminex Corporation)

Bass Berry & Sims PLC  
Bay City Capital  
Conyers Dill & Pearman  
Cooley LLP  
DT Capital Partners  
Ernst & Young LLP  
GenturaDx  
IntraLinks, Inc.  
Luminex Corporation  
Mohler, Nixon & Williams  
O'Neal Webster  
Perella Weinberg Partners  
PricewaterhouseCoopers LLP  
UBS Investment Bank

## **M&A Deal of the Year (\$25mm to under \$50mm)**

## **Winner**

Acquisition of IM Solutions by  
LeadingResponse

Generational Equity, LLC  
Crowe Horwath LLP  
Generational Capital Markets, LLC  
Honigman, Miller, Schwartz and Coln, LLP  
Huron Capital Partners  
IM Solutions, LLC  
LeadingResponse  
Madison Capital Management  
Midwest Mezzanine Funds  
Scheef & Stone, LLP

## **M&A Deal of the Year (Between \$10mm and \$25mm)**

### **Winner**

Merger of Scan-Trans Holding A/S with  
Intermarine

Seward & Kissel LLP  
Bech-Brunn  
Blue Sea Capital, Inc.  
Fried Frank  
Intermarine, LLC  
New Mountain Capital  
Scan-Trans Holding A/S

## **II. CORPORATE/STRATEGIC ACQUISITION DEAL OF THE YEAR**

### **Corporate/Strategic Acquisition of the Year (Over \$500mm)**

#### **Winner**

Sale of Charming Shoppes Inc. to Ascena  
Retail Group Inc.

Schulte Roth & Zabel LLP  
Ascena Retail Group Inc.  
Bank of America Merrill Lynch  
Barclays Capital Inc.  
Charming Shoppes Inc.  
Drinker Biddle & Reath LLP  
Proskauer Rose LLP

### **Corporate/Strategic Acquisition of the Year**

#### **(Between \$200mm and \$500mm)**

#### **Winner**

Sale of Royal Purple Inc. to Calumet  
Specialty Products LP

Cleary Gull Inc.  
Briggs & Veselka Co.  
Calumet Specialty Products, LP  
Grant Thornton LLP  
Hallett & Perrin  
Latham & Watkins  
Royal Purple Inc.

### **Corporate/Strategic Acquisition of the Year**

**(Between \$100mm and \$200mm)**

**Winner**

Acquisition of Shorewood Packaging Corporation and its international affiliates from International Paper Corporation

Pillsbury Winthrop Shaw Pittman LLP  
AGI Global Holdings Coöperatie  
Atlas AGI Holdings LLC  
International Paper Corporation  
K&L Gates LLP  
Merrill Corporation  
PricewaterhouseCoopers  
Stikeman Elliott LLP

**Corporate/Strategic Acquisition of the Year**

**(Between \$10mm and \$100mm)**

**Winner**

Acquisition of CRG Partners by Deloitte LP

Capstone Partners LLC  
CRG Partners LLC  
Deloitte LLP  
Firmex  
Goulston & Storrs  
Orleans & Company

**III. CROSS-BORDER DEAL OF THE YEAR**

**Cross-Border Deal of the Year (Over \$500mm)**

**Winner**

\$8.1 Billion Merger of Burger King and Justice Holdings Ltd.

Greenberg Traurig LLP  
Tegris Advisors, LLC  
Barclays Capital  
Burger King  
Justice Holdings Ltd.  
Price WaterHouse Coopers LLP  
Sullivan and Cromwell LLP

**Cross-Border Deal of the Year (Between \$100mm and \$500mm)**

**Winner**

Euro Car Parts Holding Sale to LKQ Corporation

Robert W. Baird & Co  
Euro Car Parts  
LKQ Corporation

**Cross-Border Deal of the Year (Between \$35mm and \$100mm)**

## **Winner**

Lenovo Partnership With EMC Corp.

Pillsbury Winthrop Shaw Pittman LLP  
EMC Corporation  
Lenovo  
Skadden, Arps, Slate, Meagher & Flom LLP

## **Cross-Border Deal of the Year (Between \$10mm and \$35mm)**

### **Winner**

Sale of Marshall Miller & Associates to  
Cardno Limited

BB&T Capital Markets  
Bowles Rice McDavid Graff & Love LLP  
Brown Edwards  
Cardno Limited (ASX:CDD)  
Intralinks  
Kirkland & Ellis International LLP  
Marshall Miller & Associates, Inc.  
PWC

## **V. RESTRUCTURING DEAL OF THE YEAR**

### **Restructuring Deal of the Year (Over \$100mm)**

#### **Winner**

Reddy Ice Corporation Restructuring

DLA Piper  
FTI Consulting  
Houlihan Lokey  
Jefferies & Company, Inc.  
Kirkland & Ellis LLP,  
Wachtell, Lipton, Rosen & Katz

### **Restructuring Deal of the Year (Between \$10mm and \$100mm)**

#### **Winner**

Restructuring of Rotonics Manufacturing, Inc.  
by Lake Pointe Partners, LLC

Lake Pointe Partners, LLC  
Amherst Partners (Post Turnaround)  
Churchill Finance  
Neal Gerber Eisenberg  
Rotonics Manufacturing, Inc.

## **V. DEAL FINANCING OF THE YEAR**

## **Debt Financing Deal of the Year**

### **Winner**

The First-Ever U.S. Registered Covered Bond (Completed by the Royal Bank of Canada)

Morrison & Foerster LLP  
Allen & Overy  
Deloitte & Touche LLP  
The Royal Bank of Canada (RBC)

## **Equity Financing Deal of the Year**

### **Winner**

Kratos Public Offering of Common Stock Raising \$100 Million

Kratos Defense & Security Solutions, Inc.  
Andrews Kurth  
B. Riley & Co.  
Composite Engineering Inc.  
Janes Capital Partners  
Paul Hastings Janofsky & Walker  
RR Donnelly  
Sagent Advisors

## **VI. DEALMAKER OF THE YEAR**

### **M&A Dealmaker of the Year**

#### **Winner**

Steve McLaughlin, Founder and Managing Partner, **Financial Technology Partners**

### **Legal Advisor of the Year**

#### **Winner**

Brandon Parris, Partner, **Morrison & Foerster**

## **VII. M&A PRODUCT/SERVICE OF THE YEAR**

#### **Winner**

Merrill DataSite

## **VIII. FIRM OF THE YEAR**

### **Boutique Investment Banking Firm of the Year**

#### **Winner**

SSG Capital Advisors, LLC

### **Private Equity Firm of the Year**

**Winner**

Bertram Capital Management LLC

**Professional Services Firm of the Year**

**Winner**

Houlihan Lokey

**Law Firm of the Year**

**Winner**

ENS (Edward Nathan Sonnenbergs)

**Marketing/PR Firm of the Year**

**Winner**

Joele Frank, Wilkinson Brimmer Katcher

**Investment Banking Firm of the Year**

**Winner**

Business Development Asia (BDA)

**Lender Firm of the Year**

**Winner**

Golub Capital

**Corporate/Strategic Acquirer Firm of the Year**

**Winner**

Synopsys, Inc.

**IX. SECTOR DEAL OF THE YEAR AWARDS**

**Healthcare/Life Sciences (Over \$100mm)**

**Winner**

Saint Vincent's Sale of Manhattan Campus for \$260 million and Creation of Health Center	Kramer Levin Naftalis & Frankel LLP CB Richard Ellis Grant Thornton LLP RSV, LLC Saint Vincent Catholic Medical Centers of New York
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**Healthcare/Life Sciences (Between \$10 mm and \$100mm)**

## **Winner**

Acquisition of Rebel Distributors Corp. d/b/a Physician Partner by PSS World Medical, Inc.

D.A. Davidson & Co.  
Alston & Bird LLP  
PSS World Medical, Inc.  
Rebel Distributors Corp.  
Sheppard Mullin Richter & Hampton LLP  
Smart Room

## **Industrial Manufacturing/Distribution (Over \$200mm)**

### **Winner**

Sales of EDI Holdings, Inc. by Bertram Capital to Nordson Corporation (NDSN)

Bertram Capital Management LLC  
BMO  
Grant Thornton  
Hirschler Fleischer  
Intralinks  
Jones Day  
Lazard Middle Market  
Nordson Corporation

## **Industrial Manufacturing/Distribution (\$100mm to under \$200mm)**

### **Winner**

KRG Capital Partners' Acquisition of Naztec, Inc. and Trafficware, Ltd.

Raymond James & Associates, Inc.  
Ernst & Young LLP  
Hogan Lovells LLP  
KenWood & Associates, P.C.  
KRG Capital Partners  
Naztec, Inc. and Trafficware, Ltd.  
R.R. Donnelley  
Shutts & Bowen LLP

## **Industrial Manufacturing/Distribution (Between \$50mm and \$100mm)**

### **Winner**

Sale of Milwaukee Gear Company to Regal Beloit Corporation

High Road Capital Advisors  
Babson Capital Management, LLC  
Charter Oak Equity  
Regal Beloit Corporation  
Robert W. Baird & Co. Incorporated  
Thompson Hine

## **Industrial Manufacturing/Distribution (Between \$10mm and \$50mm)**



## **Winner**

Recapitalization of NC Dynamics, Inc by  
GroupAero

D.A. Davidson & Co.  
Jaeger & Associates  
Moscrop Consulting  
NC Dynamics INC.  
Sheppard Mullin Richter & Hampton LLP

## **Financial Services Deal of the Year**

### **Winner**

Raymond James's Acquisition of Morgan  
Keegan

Morrison & Foerster LLP  
Cravath, Swaine & Moore LLP  
Goldman Sachs  
JP Morgan Securities LLC  
Morrison & Foerster LLP  
Raymond James & Associates  
Raymond James Financial Inc.  
Regions Financial  
Simpson Thacher  
Sullivan & Cromwell

## **Professional Services (B-to-B) (Over \$100mm)**

### **Winner**

Acquisition of AmWINS Group by New Mountain  
Capital

Financial Technology Partners  
AmWINS Group  
New Mountain Capital

## **Professional Services (B-to-B) (Between \$10mm and \$100mm)**

### **Winner**

Acquisition of CRG Partners by Deloitte LP

Capstone Partners LLC  
CRG Partners LLC  
Deloitte LLP  
Firmex  
Goulston & Storrs  
Orleans & Company

## **Technology, Media, Telecom (\$1Billion+ and Over)**

## **Winner**

Acquisition of Citadel Broadcasting Corporation  
by Cumulus Media

Loeb & Loeb LLP  
Citadel Broadcasting  
Cumulus Media  
J.P. Morgan  
Lazard Frères & Co. LLC  
UBS Securities LLC

## **Technology, Media, Telecom (Between \$100mm to under \$1Billion)**

### **Winner**

Purchase of McGraw-Hill's Broadcasting Group  
by The E.W. Scripps Company

Baker & Hostetler LLP  
Deloitte & Touche  
Ernst & Young  
Foros Group  
Merrill Corporation  
Morgan Stanley  
Shearman & Sterling LLP  
Sun Trust Bank  
The E. W. Scripps Company  
The McGraw-Hill Companies, Inc.

## **Technology, Media, Telecom (Between \$10mm and \$100mm)**

### **Winner**

Acquisition of RightsFlow by Google

Headwaters MB, LLC  
Google  
Headwaters MB  
O'Melveny & Myers  
RightsFlow

## **Energy**

### **Winner**

Chapter 11 Restructuring of General Maritime  
Corporation, et al.

Curtis, Mallet-Prevost, Colt & Mosle LLP  
White & Case LLP  
Day & Partners  
Kirkland & Ellis LLP  
Kramer Levin Naftalis & Frankel LLP  
Lazard Frères  
Moelis & Company  
Seward & Kissel LLP

## **Industrial Goods and Basic Resources (Over \$100mm)**

## **Winner**

Acquisition of YSI Incorporated by ITT Corp  
(NYSE: ITT)

Janney Montgomery Scott LLC  
Deloitte & Touche LLP  
EuroConsult, Inc.  
Intralinks  
ITT Corporation  
PricewaterhouseCoopers  
Sidley Austin LLP  
Thompson Hine LLP  
YSI Incorporated

## **Industrial Goods and Basic Resources (Between \$10mm and \$100mm)**

### **Winner**

Acquisition of Gagneraud Industries by  
Phoenix Services

Curtis, Mallet-Prevost, Colt & Mosle LLP  
BNP Paribas  
Godet, Gaillard, Solle, Maraux & Associés  
Linklaters  
Rothschild  
RR Donnelly

## **Consumer and Retail Products (Over \$500mm)**

### **Winner**

\$8.1 Billion Merger of Burger King and  
Justice Holdings Ltd.

Greenberg Traurig LLP  
Tegris Advisors, LLC  
Barclays Capital  
Burger King  
Justice Holdings Ltd.  
Price WaterHouse Coopers LLP  
Sullivan and Cromwell LLP

## **Consumer and Retail Products (Between \$100mm and \$500mm)**

### **Winner**

Acquisition of Parfums de Coeur by Yellow  
Wood Partners

Seward & Kissel LLP  
Blum Shapiro  
Deloitte & Touche LLP  
Fried Frank Shriver & Jacobson LLP  
General Electric Capital Corporation  
Houlihan Lokey  
Kayne Anderson  
McGladrey LLP  
Merrill DataSite  
Morgan Stanley Smith Barney  
Parfums de Couer, Ltd.  
Yellow Wood Partners

## **Consumer and Retail Products (Between \$10mm and \$100mm)**

### **Winner**

AM Todd Group's Restructuring and Cross  
Border Sale

O'Keefe & Associates  
AM Todd Group  
Chase Capital Corporation  
JP Morgan Chase Bank  
Piper Jafrey, Inc.  
Varnum Law  
Wild Flavors Gmbh

## **Real Estate**

### **Winner**

Restructuring of Kerzner International  
Holdings Limited by Blackstone

The Blackstone Group  
Brookfield Asset Management  
Centerbridge  
Kerzner International Holdings Limited  
Kirkland & Ellis  
Zolfo Cooper

## **Retail Manufacturing/Distribution**

### **Winner**

Interline Brands Acquired by Affiliates, GS  
Capital Partners and P2 Capital Partners for  
\$1.1 bn

FTI Consulting, Inc.  
Barclays Capital  
Debevoise & Plimpton LLP  
Fried, Frank, Harris, Shriver & Jacobson LLP  
Goldman Sachs  
GS Capital Partners  
Interline Brands  
P2P Capital Partners  
Paul, Weiss, Rifkind, Wharton & Garrison LLP

## **Consumer Services**

### **Winner**

Acquisition of 1-800 CONTACTS by WellPoint

Sonenshine Partners LLC  
1-800 CONTACTS  
Credit Suisse  
Linklaters LLP  
Merrill Datasite  
Ropes & Gray LLP  
WellPoint Inc.

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